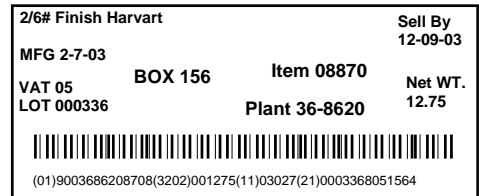




# QuikWgt



## Add up your Savings

Adding up hand written weights is slow, time consuming, inaccurate, and expensive. Why have skilled clerks waste hours of time trying to read and calculate weights, when the information is already barcoded on the carton? Most meat, seafood, and dairy products have the product id, net weight, date (production, sell by, etc.), and serial number already encoded in a single barcoded label on the shipping carton. By scanning this barcode, you can have a professional looking, highly accurate report, in less time than it would take a clerk to write down the weights.

### QuikWgt:

- **Replaces the time consuming hand counting and rechecking process by scanning the barcoded labels that already exist on your containers. Each box is scanned when the order is picked by your warehouse personnel.**
- Eliminates time spent rechecking box count and weight; tallying net weight is now profitable.
- Saves you time and money. Rapid Return On Investment typically under 6 months.
- Provides subtotal by: product, date, and/or FDA establishment number.
- **Generates reports** directly to your printer. Reports can be made into PDF (Adobe Acrobat) documents for e-mailing. Choose from:

#### Catch Weight Report:

Item Shipped	Individual Carton Weights
Total Number of Cases Shipped	Cartons Sorted by Lot Number
Cartons Sorted by FDA Establishment	

#### Catch Weight and Date Code Report:

Same as the Catch Weight Report plus subtotals by date code  
Date code is required for most international shipments

- **Allows for customized reports.** Available at additional cost
- **Prevents shipment of outdated or recalled product.**
- **Searches shipment history by:**

Date Range	Customer	Order #	FDA Establishment Number
Serial Number	Product/Item	User ID	Manufacturer Date
- Recognizes industry standard barcodes as well as custom formats.
- Generates compliance documents for export and special shipments.
- Recognizes weights in pounds or kilograms.
- Requires no special computer skills to run the program. Simple and easy to use.

**QuikWgt can be run as a stand alone program, or it can be integrated into your existing warehouse management or order entry system.**

### Example of Cost Basis Scenario:

Scanning your cartons is faster than using the traditional handwritten "tally or catch weight" sheets. Your savings will be seen in the time your employees spend adding and verifying the totals. Our testing shows that it takes a skilled office staff worker who adds-up weights as a regular part of their job, about an hour to add-up 1,000 cartons. The weights of the 1,000 cartons are hand-written on a "tally/catch weight" sheet, the weights are then added on a calculator. The totals are then verified by a second calculator run of the numbers, the counts are reconciled and the shipping documents are prepared. When taxes, insurance, vacation, supervision, office space, equipment costs, and other expenses are factored in, your skilled office worker probably costs you twice their hourly pay. Lets assume, \$35/hr (\$17.50/hr x 2). If you tally just 25,000 weights per month, the QuikWgt system will pay for itself in an average of six months.

The example below does not take into account your company's greatly improved accuracy in mis-shipment prevention and the rapid tracking of recalled products. Your customers will appreciate the detailed and easily readable reports, and they will highly value your ability to trace the product that was shipped.

#### Do the Math:

Total boxes counted per month (A) \_\_\_\_\_  
Estimated hrs spent counting boxes (B) \_\_\_\_\_  
1 hr = 1,000 boxes  
Labor rate (with overhead) (C) \_\_\_\_\_  
(hourly rate x 2)  
Employee cost per month (B x C) (D) \_\_\_\_\_

#### Example:

(A) Assume 25,000 boxes per month  
(B)  $25,000/1,000 = 25$  hrs.  
(C) Assume \$35.00/ hr  
(D)  $25 \times \$35.00 = \$875.00$

**This is a good estimation of your employee cost per month calculating the weights manually**

**Cost of QuikWgt system \$4,995.00/\$875.00 \* ROI can be realized in approximately 6 months**

#### Rapid ROI

##### \*QuikWgt Package Price: \$4995.00

System Includes:

DeltaOne's QuikWgt Software

(1) 2410 Intermec Handheld Data Collection Terminal/Battery

(1) Intermec 2410 Docking Station, Cable, and Power Supply

Software runs on your Windows based PC

Customized packages are available

Installation, training, sales tax, and freight charges not included



#### Questions, contact us at:

**DeltaOne Software 714-528-SCAN (7226) / 714-528-7236 (fax)**

**Greg Fox** President/Program Designer/Engineer  
email: GregF@DeltaOneSW.com

**Bobby Hagar** Sales Manager  
cell: 714-936-7321  
email: BobH@DeltaOneSW.com